

Standard Discounts

Item 7

Standard minimum discounts listed below will be applied to shipments when using any version of Tariff CNWY599 or HVY599 as the base-rating tariff:

- (1) **ALL SHIPMENTS:** Except as otherwise provided below, all shipments will receive a discount of forty-percent (40%).
- (2) **PUERTO RICO:** All shipments moving to Puerto Rico, exiting through Carrier's service center in Jacksonville, FL will receive a discount of forty-two-percent (42%),
- (3) **ZIP CODES 600 THRU 608:** Shipments destined to the 3-digit U.S. Postal ZIP Code area 600 thru 608 will receive the following discounts according to the applicable "rated as" weight.

| RATED WEIGHT (pounds) | DISCOUNT |
|-----------------------|----------|
| 1,000 thru 14,999 | 45% |
| 15,000 and over | 54% |

- (4) **MN, NE, ND, SD - Interstate:** Outbound prepaid and collect interstate shipments originating from MN, NE, ND, SD will receive a discount of forty-two-percent (42%).
- (5) **MN, NE, ND, SD - Intrastate:** Shipments moving within the states of MN, NE, ND, SD will receive a discount of forty-two-percent (42%).
- (6) **CANADA:** All shipments rated MC & LTL, having an origin within the continental United States and a destination in Canada will receive a discount of forty-two-percent (42%).
All shipments rated MC & LTL, having an origin in Canada and a destination within the continental United States will receive a discount of forty-nine-percent (49%).