

LTL.xpo.com Instructions

RATE QUOTE

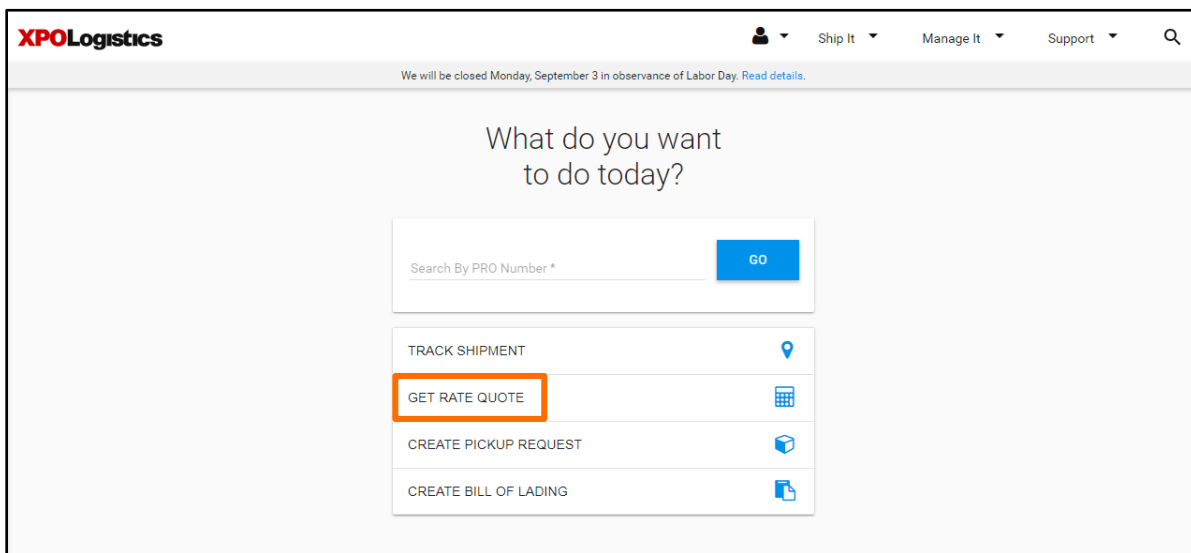
Overview

Use the Rate Quote tool on LTL.xpo.com to:

- Create a new rate quote.
- Review your previous rate quotes.

Start a New Rate Quote

1. Go to LTL.xpo.com and click **GET RATE QUOTE**.



2. Enter your **Username** and **Password**.

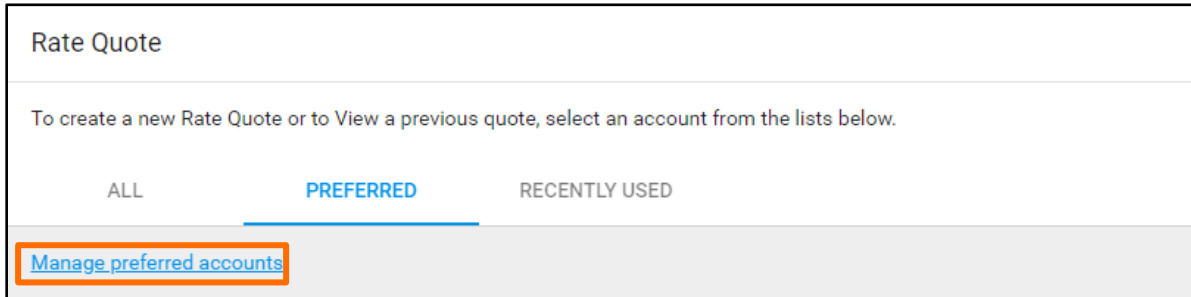
Note: If you do not log in, you may continue with a non-registered quote by clicking **Continue As Guest**; however, the quote will not include customer-specific rates or pre-filled information. The rest of this document contains information and screenshots based on examples of logged in accounts.

Rate Quote Instructions

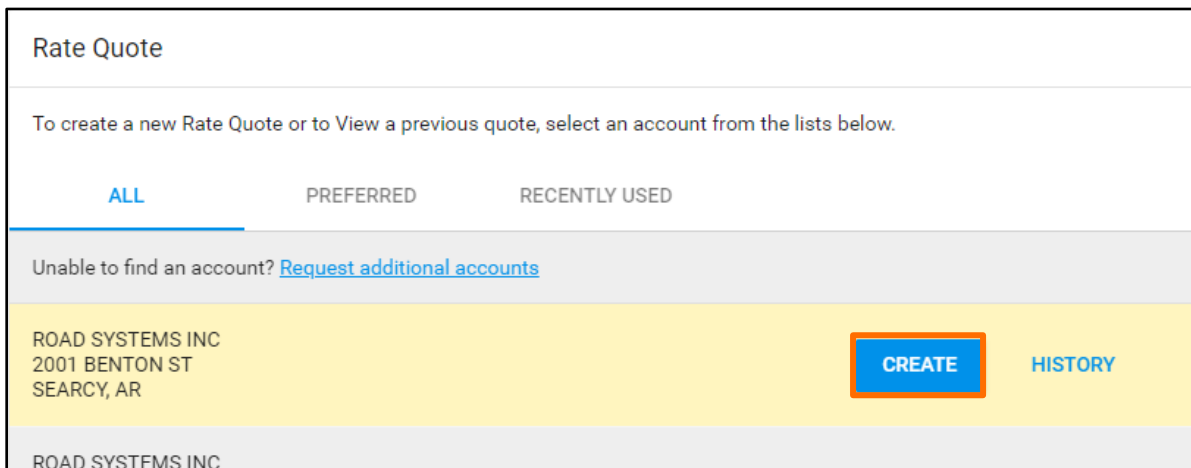
RATE QUOTE, CONTINUED

3. Select the account for which you want the quote.

Note: Use the **PREFERRED** and **RECENTLY USED** tabs to help you find your accounts more quickly. On the **PREFERRED** tab, you can manage which accounts are shown by clicking the [Manage preferred accounts](#) link.



4. Once you've selected an account, click **CREATE**.



5. Complete the following details:

- a. If the account you selected is Pickup/Delivery, select the role of your account in the shipment (**Shipper** or **Consignee**).
- b. If the account is the **Shipper**, select the **Country** of the consignee. If the account is the **Consignee**, select the **Country** of the shipper. If the account is Bill-To, choose the **From Country** and the **To Country**.
- c. Select the **Postal Code** or **City/State**.

Note: If you select United States or Canada, you will be asked for a Postal Code. If you select Mexico, you will need to select a City/State.

Tip: If you do not know the Postal Code, you can click the Search  icon.

- d. Enter or select a date for **Shipping**.
- e. Select **Prepaid** or **Collect** for **Payment Terms**.
- f. For each commodity, enter the **Class** and **Weight** and click the box if it contains **Hazmat**.

Tip: Turning on **Dimensions** allows you to provide more details for the shipment. Entering **Dimensions** will improve the accuracy of the rate quote, especially for large and heavy shipments.

Rate Quote Instructions

RATE QUOTE, CONTINUED

Shipment Details
 Dimensions i

| | | | | | | | |
|-------|--------|--------------------------|-------|--------|-------|--------|--|
| Class | Weight | Hazmat | Units | Length | Width | Height | |
| ▾ | lbs | <input type="checkbox"/> | | in | in | in | |

Note: **Dimensions** is automatically turned on and required for shipments to and from Mexico, Alaska, Hawaii, and Puerto Rico.

6. You can include some optional details, including:

- a. Pallets**—entering the number of pallets is optional; however, if your pricing agreement has a pallet provision, be sure to include it if this is needed for your rate quote
- b. Additional Service Options**—select the **Additional Service Options** needed for the shipment quote

Note: This list of **Additional Service Options** changes based on your selections in the sections above. For instance, if you selected a destination in Mexico for the ship to or from, you would see **Border Crossing** under **Miscellaneous**.

c. Comments.

Note: These comments are for your reference only. These are not notes for XPO Logistics drivers or other XPO Logistics employees.

7. Click **Get Rate Quote**.

Note: Some rate quotes may require manual review after being submitted. An example is shipping hazmat from Mexico.

Rate Quote Instructions

RATE QUOTE, CONTINUED

Review your Rate Quote

1. Click **DOWNLOAD** to create a .pdf of the information on this page.
2. Click on items in [blue](#) on the Rate Quote page to see additional details.
3. **Pricing Breakdown** provides an itemized listing of charges for the rate quote.

[Back to Accounts](#)
↓ DOWNLOAD 1

Rate Quote for **BAILEY'S MILLWRIGHT SERVICE** Sep 6, 2018, 2:42:07 PM

| From | To | Shipping | Payment Terms | Account Code | Account # |
|-------------------------------|-------------------------------|------------|---------------|--------------|-----------|
| 43551 OH (US) | 56002 MN (US) | 2018-09-06 | Prepaid | RRS8890 | 501 |

Standard

Total Net Charge

\$1,100.66 USD

XPO discount of 59.9% applied

[Pricing Breakdown](#) 3

Estimated Delivery: **2018-09-10**
Quote Confirmation #: **4945201276837**

[CREATE BILL OF LADING](#)
[SCHEDULE PICKUP](#)

Guaranteed(GI) Service

Total Net Charge

\$1,293.78 USD

XPO discount of 59.9% applied

[Pricing Breakdown](#)

Estimated Delivery: **2018-09-10**
Quote Confirmation #: **4945201276837**

Choose [Guaranteed\(GI\) LTL Service](#) for priority handling of your shipment.

[CREATE BILL OF LADING](#)
[SCHEDULE PICKUP](#)

Spot Quote

This shipment may qualify for additional savings.

[Get Spot Quote](#)

Next Steps

Once you have reviewed the rate quote, you can create a new quote or select a quote to proceed with creating a shipment.

1. If you want to create a new quote, click **Back to Accounts**.

[Back to Accounts](#)
↓ DOWNLOAD

Rate Quote for **ROAD SYSTEMS INC** Sep 6, 2018, 10:

| From | To | Shipping | Payment Terms | Account Code | Account # |
|-------------------------------|-------------------------------|------------|---------------|--------------|-----------|
| 72143 AR (US) | 67501 KS (US) | 2018-09-06 | Prepaid | ROAXLLR000 | 883885 |

Rate Quote Instructions

RATE QUOTE, CONTINUED

- 2. If you want to select a quote to use for a shipment, choose one of two options:
 - a. CREATE BILL OF LADING
 - b. SCHEDULE PICKUP

Back to Accounts DOWNLOAD

Rate Quote for BAILEY'S MILLWRIGHT SERVICE Sep 6, 2018, 2:42:07 PM

| From | To | Shipping | Payment Terms | Account Code | Account # |
|---------------|---------------|------------|---------------|--------------|-----------|
| 43551 OH (US) | 56002 MN (US) | 2018-09-06 | Prepaid | RRS8890 | 501 |

| Standard | Guaranteed(GI) Service | Spot Quote |
|---|--|---|
| Total Net Charge \$1,100.66 USD XPO discount of 59.9% applied Pricing Breakdown | Total Net Charge \$1,293.78 USD XPO discount of 59.9% applied Pricing Breakdown | This shipment may qualify for additional savings. Get Spot Quote |
| Estimated Delivery: 2018-09-10 Quote Confirmation #: 4945201276837 | Estimated Delivery: 2018-09-10 Quote Confirmation #: 4945201276837 Choose Guaranteed(GI) LTL Service for priority handling of your shipment. | |
| CREATE BILL OF LADING SCHEDULE PICKUP | CREATE BILL OF LADING SCHEDULE PICKUP | |

Rate Quote Instructions

RATE QUOTE, CONTINUED

View Previous Quotes

1. From the Rate Quote Accounts page, select an account and click **HISTORY**.

Rate Quote

To create a new Rate Quote or to View a previous quote, select an account from the lists below.

ALL
PREFERRED
RECENTLY USED

Unable to find an account? [Request additional accounts](#)

ROAD SYSTEMS INC
2001 BENTON ST
SEARCY, AR

CREATE
HISTORY

ROAD SYSTEMS INC

2. Select the previous quote you would like to view.

← Rate Quote History

ROAD SYSTEMS INC Find a quote created within the last 90 days

DATE
CONFIRMATION #

6/8/2018 to 9/6/2018 Q

| Created | Confirmation # | From | To | Weight(lbs) | Created By |
|-------------------|----------------|-------|-------|-------------|--------------|
| September 6, 2018 | 4945054546340 | 72143 | 67501 | 7000 | Current User |
| September 5, 2018 | 4944232728838 | 72143 | 72143 | 5500 | Other User |
| September 4, 2018 | 4943375955472 | 72143 | 56002 | 7000 | Current User |
| September 4, 2018 | 4942262581222 | 72143 | 67501 | 5500 | Current User |

Rate Quote Instructions

RATE QUOTE, CONTINUED

- 3. Both the Standard and Guaranteed(G!) Service quotes will be shown. Click on the tabs to switch between the two.

Pricing Breakdown

↓ DOWNLOAD ×

Standard
Guaranteed(G!) Service

| | | | |
|---------------|--------------------|----------------------|---------------|
| Quote Created | Estimated Delivery | Quote Confirmation # | |
| Aug 28, 2018 | Aug 29, 2018 | 4937203719378 | |
| Origin | Destination | Shipping | Payment Terms |
| 72143 AR (US) | 67501 KS (US) | Aug 28, 2018 | Prepaid |

| Class | Units | Length | Width | Height | Weight | Rate/CWT | Charge |
|--------------------------|-------|--------|-------|--------|---------|----------|-----------------|
| 55.0 | 1 | 50 | 50 | 30 | 300 lbs | MIN | 586.32 |
| SubTotals: | | | | | | 300 lbs | 586.32 |
| XPO 75% discount | | | | | | | -439.74 |
| FUEL SURCHARGE 23.20% | | | | | | | 34.01 |
| Total Net Charge: | | | | | | | \$180.59 |

Lineal foot charges may apply if this shipment exceeds half the width and 14ft or more of the trailer.
Reminder: Single Shipments less than 500 lbs may be subject to a special service charge.

[CREATE BILL OF LADING](#)
[SCHEDULE PICKUP](#)